



**Chicago  
March 2013**



## Confidentiality and Antitrust

- We are not here to ask anyone to disclose sensitive competitive information
- We are not here to encourage anyone to recommend changes to their company policies or practices – those decisions are up to each of you independently
- If you feel something is proprietary or confidential, do not offer that up to the group
- Do not breach any confidentiality agreements you may have with your customers during these discussions
- All information shared during this session should be considered “public domain”



## **Background on today**

- There is a high level of interest in solutions for validation of location-level claim integrity
- Many of the participating companies have been reviewing the various solutions and providers
- There is a need for clarity relative to “who actually can do what”
- During our January session in Atlanta, we agreed to hold a special session focused on those solutions
- We have invited four providers to present their approach, solutions and vision
- Each of the companies will have 90 minutes and they will present independently of each other
- Collectively, this audience should help clarify the key challenges and help each of you individually make the right choice for your company
- The time is yours to make the most of ...



## Agenda for today

8:00

Kick off

**8:30 to 10:00**

### **CHD-Expert and AFS Technology**

*Catherine Kearns – General Manager, CHD-Expert N. America*

*Roth Block – VP Sales Engineering, AFS Technology*

**10:30 to 12:00**

### **Computerized Business Solutions**

*Cameron Dobie -- Chief Operating Officer*

*Shawn Szallar -- Executive VP and Chief Marketing Officer*

**1:00 to 2:30**

### **iTrade Network**

*Patrick Skinner -- Director of Client Services*

*David White – Senior Director of Client Services*

**2:45 to 4:15**

### **Tibersoft**

*Chris Martin -- Chief Executive Officer*

*Tim Chilson -- Vice President of Sales*



## Additional Follow-ups

1. Draft communications under review this week relative to request for higher quality and standard claim details
  - GFS
  - Reinhart
  - Premier
2. Preparation advice for Sourcing Bids published from last meeting [Atlanta]
3. Next meeting will be May 16<sup>th</sup> and 17<sup>th</sup> here in Chicago
  - Arrive Wednesday the 15<sup>th</sup>
  - Smoke Jumpers meeting on the 16<sup>th</sup> [Thursday]
  - Blacksmith Chicago Cubs rooftop event on Friday afternoon the 17<sup>th</sup>
  - NRA activities begin Friday evening